

EXACT BUSINESS PROCESS ASSESSMENT

Fuel growth and cut costs by optimizing
your Exact implementation.

www.exactjobboss.com

GET THE MAX OUT OF WHAT YOU ALREADY HAVE

Are your Exact systems still helping you to run, improve, develop and grow your business as much as they can? Could you be benefitting more from your Exact software – simply, easily, and right now?



THE BENEFITS OF AN EXACT BUSINESS PROCESS ASSESSMENT

The Exact Business Process Assessment is a thorough yet efficient analysis of your Exact-powered business processes. One that helps you get the maximum out of your existing Exact solutions – just by identifying immediate opportunities for improvement.

The Exact BPA is not a costly business re-engineering program. Nor is it a way to persuade you to buy new software. The Exact BPA is no more and no less than an assessment of your processes as they relate to your Exact software, so you can:

Optimize your Exact implementation

Uncover opportunities to improve efficiency by working more effectively with your Exact solutions. Not fully aware of the latest functionalities that have become available to you? The Exact BPA pinpoints opportunities for improvement and how to realize them by deploying the latest functions and features.

Reduce workarounds and manual processes

Do you know how many and which workarounds have grown to be part of your business and how many of these are redundant? The Exact BPA will identify these workarounds and provide you with hands-on recommendations on how to eliminate these inefficiencies.

Ensure data reliability and consistent reporting

Get valuable business intelligence you can trust. Expose any inefficiencies in the creation of management reports and performance metrics, and identify ways to improve reporting consistency.

Increase employees' knowledge and skills

Discover how knowledgeable your employees really are regarding the optimal use of your software. Identify hands-on steps you can take to improve your employees' knowledge and skills.

Improve collaboration and communication

Find out what could be done to improve the way your employees collaborate and communicate with each other to achieve common organizational goals.

HOW AN EXACT BUSINESS PROCESS ASSESSMENT WORKS

1. Preparation phase:

The Exact BPA begins with an intake to decide which processes to focus on, which Exact applications to look at, and who we should talk with. Based on this, we prepare a schedule and proposal spelling out the work, the consultants, the costs, and what you will get in return.

1. BPA Intake
2. BPA Planning & proposal



2. Engagement phase:

The engagement phase begins with on-site meetings. The idea here is to listen and probe as your people explain how they use your Exact software. In particular, we're thinking about ways to optimize your use of Exact software in general, how to improve the reliability and dependability of data and internal reports, how to improve inter- and intra-departmental communication and collaboration, how to reduce workarounds and eliminate manual processes, and how to increase your employees' knowledge of your systems.

Next, we analyze what we have learned, and compare this with the potential for your Exact software to improve your business. Then we deliver a comprehensive, practical report that literally itemizes what you could do to get more benefits from your Exact applications. Exact BPA reports are organized by business process owner and include bulleted action points to make it easier to create department-specific plans.

3. BPA Engagement
4. BPA Report development
5. BPA Report delivery
6. BPA Decisions meeting



3. Roadmap implementation phase:

The final step is to implement the changes you want to make, based on the decisions you took in the BPA decisions meeting. If required, our consultants can further help you with achieving the desired results. Finally, around six to eight months later, we check back to see how you are progressing.

7. BPA Roadmap execution
8. BPA Milestone follow-up

CAPITALIZE ON THE GOOD TIMES AND EMERGE STRONGER FROM THE BAD

An Exact Business Process Assessment helps you to improve your efficiency and manage change – without having to re-engineer your business (or even to buy additional software). Although there is never a bad time to check the efficiency of processes, there are a number of triggers that can make an Exact BPA particularly worthwhile:

Growth

Manage and capitalize on expansion, diversification, reorganizations and other changes to your business.

People

Minimize the loss of knowledge and poor knowledge transfer that leave successors struggling when key people move on to a new position internally or externally.

Economy

Come out stronger from economic downturns and increasing health, safety, environmental and other regulations.

Investment

Remove the uncertainty over the need for a major IT investment at a particular time, or confirm that it's not necessary right now.

An Exact BPA can help in all these cases.

CUSTOMER CASE

A supplier of equipment and parts to the oil and gas, farming, mining and engineering industries wanted to make the transition from a traditional family-type business to a modern organization. With strong customer ties built up over 50 years, it wanted to ensure it retained the best of the old while improving efficiency behind the scenes. The question was: where to start?

Having read about the Exact BPA, they thought it could help them learn from people who knew their systems and their business. The company didn't want accountants; they wanted "techie, operational" consultants who could "look for ways to make things better." The company had three goals: to discover what they didn't know; to learn how to implement their Exact software properly; and to get some insights into how to change.

The resulting BPA report surprised the company – pleasantly. It helped slash paperwork by convincing people to trust the Exact system. It identified major opportunities to standardize, streamline and increase the efficiency of the inventory and picking and packing processes. It led to the introduction of a "warehouse concept" in which staff can be more proactive. And the willingness of the Exact consultants to show as well as explain the benefits of a change proved a powerful persuader in itself.

WANT TO GET STARTED?

Contact your Exact JobBOSS representatives.

Vigorous business software. That's what Exact builds, for more than 200,000 businesses around the world. For entrepreneurial Doers who dare and, if they fall, always get up again.

Exact breathes that same spirit. Thirty years ago, six students launched Exact as a garage start-up. Now we're a global company with 1,550 employees in 15 countries. We love the energy of fast-growing companies. We love the bumpy road of innovation.

Our business software enables you to focus on the next goal, and look ahead to the next challenge. So dare to challenge the status quo. Analyze, test and improve your product, your organization, or your business model—constantly. With our vigorous business software, the future is what you make of it.

Exact. Focus on what's next.
www.exactjobboss.com

Exact

3600 American Blvd W
Bloomington, MN 55431
United States

Phone: 800-777-4334
Website: www.exactjobboss.com